Oracle

1Z0-1062-20 Exam

Oracle Incentive Compensation Cloud 2020 Implementation Essentials

Questions & Answers
Demo

Version: 4.0

Question: 1

Which two are intended uses for the Standalone Selling Price Report Dashboard?

A. Review performance obligations by effective period.
B. Diagnose revenue price profile.
C. Drill down to data used to derive standalone selling prices.
D. Monitor transaction price calculation and allocation.
E. Analyze standalone selling prices for one or multiple effective periods.

Answer: B, E

Reference: https://cloud.oracle.com/opc/saas/RevMgmt/r13/nfs/r13-revenue-nfs.pdf (p.4)

Question: 2

Which three tasks can be performed In the Revenue Management Work Area?

A. Edit Contract Identification Rules.
B. Review Observed Standalone Selling Prices.
C. Manage contracts in "Pending Review" status.
D. Manage contracts in "Pending Allocation" status.
E. Review Performance Satisfaction Plans.
F. Review Revenue Price Profiles.

Answer: B, C, D

Question: 4

How many tabs does the Customer Contract Source Data Import Template have?

A. four tabs that store data for the
VRM_SOURCE_DOCUMENTS, VRM_SOURCE_DOC_LINES,
VRM_SOURCE_DOC_SUB_UNES, and VRM_PERF_OBLIG tables respectively

B. three tabs that store data for the VRM_SOURCE_DOCUMENTS,
VRM_SOURCE_DOC_LINES, and VRM_SOURCE_DOC_SUB_LINES tables
respectively
C. two tabs that store data for the VRM_SOURCE_DOCUMENTS and
VRM_SOURCE_DOC_LINES tables respectively
D. one tab that stores data for the VRM_SOURCE_DOCUMENTS table

Answer: B

You can import source transactions using the Customer Contract Source Data
Import process. Customer Contract Source Data Import uses three interface
tables--one parent table and two child tables--to represent source documents,
source document lines, and source document sub-lines. The parent table,
VRM_SOURCE_DOCUMENTS contains the source document information. The child
tables contain the following information for a given interface line record:
VRM_SOURCE_DOC_LINES contains source document line details;
VRM_SOURCE_DOC_SUB_LINES contains source document sub line details

Question: 5

Which, when transferred to a customer, allows you to recognize revenue?

A. a shipment
B. a performance obligation
C. an invoice
D. promise detail

Answer: B

Reference:
https://docs.oracle.com/cloud/r13_update17b/financialscs_gs/FAFRM/FAFRM246
2439.htm