Cisco

Exam 700-501

SMB Specialization for Engineers

Verson: Demo

[Total Questions: 10]

Question No : 1

Which two customer benefits can be realized with Cisco Unified Data Center? (Choose two.)

A. 50 percent faster disaster recovery
B. 60 percent less cost for cooling and power
C. 15 percent faster in application performance, 40 percent less in infrastructure costs
D. 50 percent less time in application deployment

Answer: A,B

Reference:http://www.cisco.com/web/GR/connect2013/pdfs/024_cisco_eugenioszervoudis.pdf(slide 10)

Question No : 2

Which three decision makers should you focus on when proposing Cisco architectural solutions? (Choose three.)

A. Individual contributors
B. Operations managers
C. Purchasing officers
D. Technical decision makers
E. Business decision makers

Answer: A,D,E

Question No : 3

Which two components are required for a Cisco centralized wireless deployment? (Choose two.)

A. Cisco Centralized AirNet
B. Cisco Wireless LAN Controller
C. Cisco SIO
D. Cisco AiroNet Access Point

E. Cisco Prime
F. Cisco ISR

Answer: B,D

Question No : 4

Which two benefits will customers achieve if they upgrade to a properly configured Cisco Borderless Network? (Choose two.)

A. New application and service deployment is completely automated.
B. Network availability increases and downtime decreases
C. Security becomes less difficult to achieve.
D. All potential failures will be eliminated.

Answer: B,C

Question No : 5

Which four product categories have Cisco Meraki cloud-managed offerings? (Choose four.)

A. Security appliances
B. Storage
C. Servers
D. Switches
E. Wireless access points
F. Mobile device management
G. Cisco Telepresence
H. IP telephones

Answer: A,D,E,F
Reference:http://meraki.cisco.com/(see products)

Question No : 6

Which wireless access point series supports Cisco ClientLink 2.0 and Cisco CleanAir, but does not support clustering?

A. 300 Series
B. 1600 Series
C. 700 Series
D. 2600 Series

Answer: D

Reference: http://www.cisco.com/en/US/prod/collateral/wireless/ps5678/ps11203/C45-614928-00_Channel_AAG_Cisco_Unified_Wireless_Network_Portfolio.pdf

Question No : 7

Your customer is considering migrating to a Cisco Borderless Routing solution from their current vendor.

Which best practice can close the sale?

A. Demonstrate how the Cisco solution saves money by consolidating devices and integrating management.
B. Mention that promotions and incentives are available through Cisco
C. Go through a check list and compare the performance capabilities between Cisco and the other vendor.
D. Show the customer a Cisco television commercial.

Answer: A

Question No : 8

Which two product portfolios help make up the Cisco Office in a Box solution? (Choose two.)

A. Cisco UCS E-Series Servers
B. Cisco ISR 1900, 2900 and 3900 Series
C. Cisco Nexus 5000
D. Cisco ISR 2900 and 3900 Series

E. Cisco UCS C-Series Servers
F. Cisco Nexus 3048

Answer: A,D

Explanation:

Cisco Office-in-a-Box consists of the award-winning Cisco Integrated Services Routers Generation 2 (ISR G2) platforms (Cisco 2900 and 3900 Series ISRs) and the new Cisco UCS E-Series Servers.
Reference:
http://www.cisco.com/en/US/prod/collateral/ps10265/ps12629/white_paper_c11-715347.html

Question No : 9

Which two benefits are delivered by Cisco Telepresence? (Choose two.)

A. Collaboration Experience is integrated.
B. Large files can be delivered between locations.
C. User experiences are unified.
D. Any endpoint can be used

Answer: A,C

Question No : 10

Which three options can be connected directly to a Cisco Nexus switch? (Choose three.)

A. Token ring network
B. Storage area network
C. Server cluster
D. Local area network
E. 4G network
F. Wide area network

Answer: B,C,D