Salesforce

Exam ADM-211

Administration Essentials for Experienced Admin

Verson: Demo

[Total Questions: 10]

Topic break down

Topic	No. of Questions
Topic 1: Volume A	1
Topic 2: Volume B	2
Topic 3: Volume C	4
Topic 4: Volume D	3

Topic 1, Volume A

Question No : 1 CORRECT TEXT - (Topic 1)

You can provision multiple Sandbox orgs.

Answer: A

Explanation/Reference: There are 3 different types of sandboxes:

1. Production

2. Configuration

3. Developer

Topic 2, Volume B

Question No : 2 - (Topic 2)

What is the number one predictor of successful change management?

A. Cleansed Data

B. Correct License selection

C. Executive Sponsorship

D. Defined Sales Process

Answer: C

Explanation: Executive Sponsorship

Question No : 3 CORRECT TEXT - (Topic 2)

What are 4 common Challenges to going global?

Answer: 1. Intl BU's & IT operating autonomously2. Mix of English & native language3. Immature sales processes4. No Common platform

Topic 3, Volume C

Question No : 4 - (Topic 3)

What feature is NOT customizable under the Setup/Develop menu?

A. Pages
B. Components
C. Apps
D. Apex Classes

Answer: C

Question No : 5 - (Topic 3)

Which permission must a user have to trace in real-time using the system log?

A. "View All Data" permission
B. "Manage Users" permission
C. Manage Call Center" permission
D. "View Encrypted Data" permission

Answer: A

Question No : 6 - (Topic 3)

What are the four pillars of Sales force Success?

A. Apps. Force.com Platform, Community. App Exchange
B. Apps, Force.com Platform. Community, Ideas
C. Force.com Platform, Community, Ideas, App Exchange
D. Apps, Community, App Exchange, Ideas

Answer: A

Question No : 7 - (Topic 3)

What cannot be customized in Content?

A. Search Layouts
B. Half-life
C. Page Layout
D. Communities

Answer: C

Topic 4, Volume D

Question No : 8 - (Topic 4)

Universal container wants to implement a system. There are specific unique values that needs to be related to objects. What is best way to implement it?

A. Create a custom object and create lookup from other object to it .
B. Create multiple unique pick list values.

Answer: A

Question No : 9 - (Topic 4)

Which element would you use to route the flow differently based on whether the customer is interested in the product promotion, shipping promotion, or not interested?

A. Step
B. Screen
C. Decision
D. Assignment

Answer: C

Question No : 10 - (Topic 4)

A Sales force object can exist independent of an application.

A. True
B. False

Answer: A