

# **SAP**

## **C\_ARCON\_2002 Exam**

**SAP Certified Application Associate - SAP Ariba  
Contracts Exam**

**Questions & Answers  
Demo**

## Version: 6.0

---

**Question: 1**

---

Your customer has integrated Ariba Contract Management and Ariba Contract Compliance. How do you modify the contract compliance terms?

- A.
  1. Create an amendment-type amendment to the contract workspace
  2. Update the contract terms
  3. Publish the contract workspace
- B.
  1. Create an administrative-type amendment to the contract workspace
  2. Update the contract terms
  3. Publish the contract workspace
- C.
  1. Access the published contract request
  2. Update the contract request
  3. Submit the changes for approval
- D.
  1. Create a termination-type amendment to the contract workspace
  2. Close the contract terms
  3. Create and submit a new contract terms file

---

**Answer: A**

---

---

**Question: 2**

---

With Desktop File Sync (DFS) enabled, which of the following tasks are available for business users?  
There are 3 correct answers to this question

With Desktop File Sync (DFS) enabled, which of the following tasks are available for business users?  
There are 3 correct answers to this question

- A. Copy a document from a previously executed agreement
- B. Automatically populate document properties fields in contract documents (Missed)
- C. Compare versions of documents in Microsoft Word (Missed)
- D. Use the clause library (Missed)
- E. Use the Microsoft Word "Save As" function to upload a new document version

---

**Answer: BCD**

---

---

**Question: 3**

---

What document is created when you export a contract workspace to SAP ERP?

- A. Operational contract
- B. Scheduling agreement
- C. Framework agreement
- D. Purchase order

---

**Answer: A**

---

---

**Question: 4**

---

For which of the following contract documents can you set up document properties? Note: There are 2 answers to this question

- A. Main Agreement (Missed)
- B. Contract Addendum (Missed)
- C. Supplier Paper
- D. Pricing Terms

---

**Answer: AB**

---

---

**Question: 5**

---

In an Ariba Contract Management project, Desktop File Sync (DFS) is used to perform which actions?  
There are 2 correct answers to this question

- A. Create a desktop folder to e-mail your documents to other team members
- B. Compare versions of documents in Microsoft Word (Missed)
- C. Automatically populate document properties fields in contract documents from field values in a contract workspace (Missed)
- D. Update the clause library with newly approved clause text

---

**Answer: BC**

---

---

**Question: 6**

---

Your customer has an advanced approval flow with several approvers needed depending on contract type and contract value. How would you set up the approval flow in Ariba Contract Management?

- A. Set up one approval task for each approver so that the project owner can decide who should approve
- B. Use parallel approvers so that all approvers receive the approval task at the same time
- C. Use conditions to customize the approval flow in the approval task
- D. Use team member rules to assign users to the right project groups

---

**Answer: D**

---

---

**Question: 7**

---

What is SAP Ariba's best practice for contracts documents that contain similar text in the clauses?

- A. Whenever possible, reword similar clauses to create a standard clause used in multiple agreements
- B. Decide on the best constructed clause and use the other clauses as alternate or fallback clauses
- C. Clauses for documents should NOT be changed because they were approved by the legal department
- D. Use a condition to insert the right clause into the document when the workspace is created

---

**Answer: A**

---

---

**Question: 8**

---

You need to create contract workspaces using the legacy load process. Which CSV file must the custc populate?

- A. Contracts.csv
- B. ContractTeam.csv
- C. ContractDocuments.csv
- D. ContractLoad.csv

---

**Answer: A**

---