

# **SAP**

## **C\_TS460\_1709 Exam**

**SAP Certified Application Associate - SAP  
S/4HANA Sales Upskilling**

**Questions & Answers  
Demo**

## Version: 6.0

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### Question: 1

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Your company wants to set up a freight surcharge with sales based on a total weight of all items in a salesorder. How do you set up this requirement? Please choose the correct answer.

- A. With a graduated-to interval scale
- B. As a header condition
- C. As a 9r°up condition
- D. With a calculation rule

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**Answer: C**

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### Question: 2

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In SAP S/4HANA, which embedded analytics tools does an end user have access to? There are 2 correct answers to this question.

- A. Query designer
- B. SAP Smart Business cockpit
- C. Multidimensional reporting
- D. Custom CDS view app

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**Answer: B C**

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### Question: 3

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Which of the following sequences describe a part of a sales process? There are 2 correct answers to this question.

- A. Cash sales -> Delivery --> Post goods issue --> Invoice -> Post financial accounting
- B. Delivery --> Post goods issue --> Invoice --> Invoice cancellation
- C. Quotation --> Warehouse Order --> Post goods issue --> Invoice
- D. Invoice -> Invoice correction request «> Post goods issue --> Invoice

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**Answer: A B**

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**Question: 4**

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Which settings can be enabled on the header level of sales document copy control? Please choose the correct answer.

- A. Copy item number
- B. Update document flow
- C. Pricing type
- D. Copy quantity

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**Answer: A**

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**Question: 5**

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How often does SAP HANA create a save point? Please choose the correct answer.

- A. Every few minutes
- B. Every few hours
- C. Every 30 minutes
- D. Every few seconds

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**Answer: A**

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