

# **SAP**

## **C\_TS460\_1809 Exam**

**SAP Certified Application Associate -Upskilling  
SAP S/4HANA Sales 1809**

### **Questions & Answers Demo**

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**Question: 1**

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Which of the following are capabilities of multidimensional reporting in SAP S/4HANA embedded analytics?  
There are 3 correct answers to this question.

- A. Filters
- B. Forecast
- C. Drilldown
- D. Scheduling
- E. Sort

**Answer: A C E**

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**Question: 2**

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When you create a business partner, which categories can you select? There are 3 correct answers to this question.

- A. Person
- B. Group
- C. Organization
- D. Company
- E. Customer

**Answer: A B C**

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**Question: 3**

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What must you consider concerning the setup of partner functions and partner types? Please choose the correct answer.

- A. Partner functions can be changed on the item and schedule line level of a sales document.
- B. Partner types are assigned to partner functions in Customizing for partner determination.
- C. Partner functions can be copied from the sales document header to the customer master record
- D. Partner types are created in Customizing for partner determination.

**Answer: B**

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**Question: 4**

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What are some of the SAP Fiori user types? There are 3 correct answers to this question.

- A. Business partner
- B. Employee
- C. Expert
- D. Occasional
- E. Developer

**Answer: C D E**

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**Question: 5**

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In SAP S/4HANA, which embedded analytics tools does an end user have access to? There are 2 correct answers to this question.

- A. Multidimensional reporting
- B. Custom CDS view app
- C. SAP Smart Business cockpit
- D. Query designer

**Answer: A C**

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**Question: 6**

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Which process step is mandatory in outbound delivery? Please choose the correct answer.

- A. Picking
- B. Posting the goods issue
- C. Transportation planning
- D. Packing

**Answer: B**

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**Question: 7**

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Your customer wants to ensure that any subsequent text changes in a source document are automatically transferred to the subsequent document.

Which option in standard Sales and Distribution is available to fulfill this requirement?

Please choose the correct answer.

- A. Requirement routine
- B. Transfer routine
- C. Referencing text
- D. Copying text

**Answer: C**

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**Question: 8**

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What capabilities does SAP S/4HANA embedded analytics provide? There are 2 correct answers to this question.

- A. Real time decision support
- B. Comparison of current data with historical data to identify trends
- C. Automatic update of story boards
- D. Strategic analysis

**Answer: A B**

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**Question: 9**

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Where can you set the delivery relevance? There are 2 correct answers to this question.

- A. Sales document type
- B. Schedule line category
- C. Item category
- D. Ship-to party

**Answer: B C**

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**Question: 10**

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Which of the following sequences describe a part of a sales process? There are 2 correct answers to this question.

- A. Quotation --> Warehouse Order --> Post goods issue --> Invoice
- B. Invoice --> Invoice correction request — > Post goods issue — > Invoice
- C. Cash sales —> Delivery --> Post goods issue --> Invoice --> Post financial accounting
- D. Delivery --> Post goods issue --> Invoice --> Invoice cancellation

**Answer: C D**