Lenovo

DCP-315C Exam

Lenovo Data Center Technical Sales Certification Exam (DCP-315C) Exam

Questions & Answers
Demo

Version: 4.0

Question: 1

What is key question to ask your customer when determining which category of Lenovo Support Services is the best fit for their data center?

A. What type of OS are you running?
B. Do you have mission critical applications?
C. Do you have a hyperconverged infrastructure?
D. Do you have a strategy in place for disaster recovery?

Answer: C

Reference:
https://www.connection.com/brand/lenovo/lenovo-hyperconverged-solutions

Question: 2

Which Lenovo support service category will provide a customer with 4-hour response times, 24 hours per day, 7 days per week in the event of a disk failure?

A. Basic
B. Advanced
C. Essential
D. Foundation

Answer: C

Reference:
https://www.lenovo.com/in/en/data-center/services/support/

Question: 3

An enterprise customer needs a 1U rack server for implementing a new VDI Solution. The server should support up to 6 TB of memory, 12 drives, and 4 port 10Gbps SFP+ LAN on the motherboard. Which Lenovo server should you recommend?

A. SR650 with first generation of Intel Xeon Scalable CPUs
B. SR950 with first or second generation of Intel Xeon Scalable CPUs
C. SR630 with second generation Intel Xeon Scalable CPUs

D. SR530 with second generation of Intel Xeon Scalable CPUs

Answer: B

Reference:
https://lenovopress.com/lp0647.pdf

Question: 4

Your customer needs 24TB of memory to run SAP HANA.
Which server should you recommend?

A. SR850
B. SR950
C. SN850
D. SR650

Answer: B

Reference:
https://www.lenovo.com/pk/en/data-center/solutions/sap#

Question: 5

Which statement can be used to describe the flexibility provided by Lenovo?

A. Lenovo provides a range of solutions from validated data center solution designs to fully integrated solutions.
B. Lenovo x86 servers are ranked #1 in reliability for 6th straight year
C. Lenovo has 140 current world-record performance benchmarks
D. Lenovo provides a portfolio of storage products from DAS to enterprise, unified DE storage

Answer: B

Reference:
https://lenovopress.com/lp1117-itic-reliability-study