

Salesforce

Exam DEV-401

Building Applications with Force.com and Visualforce

Verson: Demo

[Total Questions: 10]

Topic break down

Topic	No. of Questions
Topic 1: Volume A	5
Topic 2: Volume B	3
Topic 3: Volume C	2

Topic 1, Volume A

Question No : 1 - (Topic 1)

What can you use to limit available picklist options? (Choose 1)

- A. Page Layouts
- B. Record Types
- C. Field Level Security
- D. Profiles

Answer: B

Question No : 2 CORRECT TEXT - (Topic 1)

Building Business Processes Describe the VLOOKUP Formula Function.

Answer: The VLOOKUP function returns a value by looking up a related value in a custom object. This function checks against a key and returns a value from that key. Similar to the VLOOKUP () function in Microsoft Excel. For example, users can check the state and zip code entered in a record against a table of states and zip codes to ensure that the state and zip code match.

Question No : 3 CORRECT TEXT - (Topic 1)

What levels of access can be granted through manual sharing?

Answer: Full Access Read/Write Read Only

Question No : 4 CORRECT TEXT - (Topic 1)

What is the Declarative Interface?

Answer: A browser based powerful point and click tool. It makes configuring, customizing

and building applications quick and easy.

Question No : 5 - (Topic 1)

What happens if 1 component of a change set fails to deploy?

- A. Except the failed component, all other components of the change set get deployed
- B. The entire change set gets deployed
- C. The entire change set fails to deploy
- D. The deployment time increases

Answer: C

Topic 2, Volume B

Question No : 6 CORRECT TEXT - (Topic 2)

What is the difference between the 15 digit Sale force record Id and the 18 digit equivalent?

Answer: The 15 digit Id is case sensitive, where the 18 digit Id is case Insensitive and should be used when analyzing data in case insensitive tools such as Excel

Question No : 7 CORRECT TEXT - (Topic 2)

What is the difference between Export and Export All in Apex Data Loader?

Answer: Deleted records are stored in Sales force for 45 days. In 'Export All' the deleted records also get exported. In 'Export' the deleted records do not get exported.

Question No : 8 CORRECT TEXT - (Topic 2)

Which are the 3 types of teams?

Answer: Sales Teams to work on Opportunities, Case Teams to work on Cases, Account Teams to work on Accounts. Sales Team is now called as Opportunity Team.

Topic 3, Volume C

Question No : 9 - (Topic 3)

Which of these cannot be deactivated?

- A. Validation rule
- B. Workflow rule
- C. Approval process
- D. Sharing rule
- E. Apex triggers
- F. Escalation rule
- G. Assignment rule
- H. Auto-response rule.

Answer: D

Question No : 10 CORRECT TEXT - (Topic 3)

What does Sales Stages refer to?

Answer: Stage picklist of opportunity