HP

HPE0-P26 Exam

Configuring HPE GreenLake Solutions

Questions & Answers
Demo

Version: 4.0

Question: 1

Does this business goal align with the value of an HPE GreenLake solution?

Solution: preserve capital with a different consumption model.

A. Yes
B. No

Answer: A

Reference: https://cdw-prod.adobecqms.net/content/dam/cdw/on-domain-cdw/brands/hewlett-packard- enterprise/hpe-greenlake-flex-capacity-brochure.pdf

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Question: 2

You are designing a custom HPE GreenLake solution for a customer who needs a virtual desktop infrastructure (VDI) platform.

Is this a guideline you should follow to determine the solution components to include? Solution: Avoid mixing different families of HPE products, such as Synergy and Primera.

A. Yes
B. No

Answer: B

Reference: https://www.hpe.com/emea_europe/en/integrated-systems/synergy.html

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Question: 3

Is this solution component included in all HPE GreenLake deals?

Solution: Monitoring through Adaptive Management Services.

A. Yes
B. No

Answer: A

Reference: https://www.uniquesolutionsit.com/services/hpe-greenlake-management-services/

Question: 4

Is this a true statement about Excel Business Case tool outputs?

Solution: HPE GreenLake calculations are based on averages from large enterprise customers.

A. Yes

B. No

Answer: B

Question: 5

Is this how you should approach a customer who makes purchasing decisions using total cost of ownership (TCO)?

Solution: Calculate ROI without NPV because this customer does not care about present value.

A. Yes
B. No

Answer: B

Reference: https://psnow.ext.hpe.com/doc/a00026222enw?jumpid=in_lit-psnow-red