Microsoft

MB-210 Exam

Microsoft Dynamics 365 for Sales

Questions & Answers Demo

Version: 18.0

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You need to configure pricing for the Contoso, Ltd. invoice. What should you do?

- A. Set the Invoice Product to Override Price
- B. Set the Invoice Product to Use Default
- C. Configure an end date for the price list

Answer: A

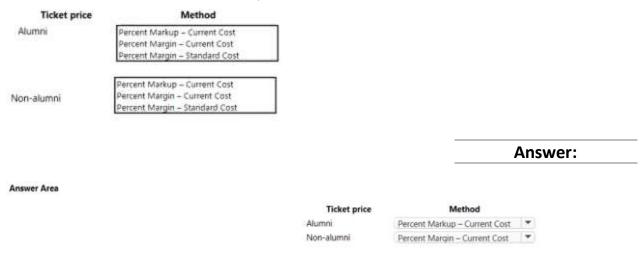
Question: 2

HOTSPOT

You need to create a discount list for ticket sales.

Which pricing methods should you use? To answer, select the appropriate method in the dialog box in the answer area.

NOTE: Each correct selection is worth one point.



Question: 3

You need to implement dashboards. Which URL should you use?

A. https://bellowscollege.crm.dynamics.com

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B. http://bellowscollege.crm C. https://bellowscollege.dy D. https://crm.bellowscollege.dy	namics.com	<u>1</u>					
					Answer: A		
Question: 4	_						
You need to resolve	the sale	s manager's	issue	regarding	private	box	customers.
What should you do?							
A. Convert all incoming phore B. Convert the sales manage C. Convert the sales manage D. Convert the dean's phone	er's emails lo er's emails to	o opportunities o leads.					
					A	nswe	er: C
Question: 5	_						
You need to configure a pho To which value should you se		•					
A. contact name B. stakeholder							

Reference:

D. dean

C. record owner

 $\underline{https://docs.microsoft.com/en-us/dynamics365/customerengagement/on-premises/basics/add-phone-call-task-email-appointment-activity-case-record$

Answer: A