

Microsoft

MB-340 Exam

Microsoft Dynamics 365 Commerce Functional Consultant

**Questions & Answers
Demo**

Version: 4.0

Question: 1

HOTSPOT

You need to design the integration solution for stores that are not yet using Dynamics 365 Commerce.

Which components should you use? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Requirement	Component
Import transaction records from the legacy system.	<div style="border: 1px solid black; padding: 2px;">▼</div> <div style="border: 1px solid black; padding: 2px;">Sales orders</div> <div style="border: 1px solid black; padding: 2px;">Retail transactions</div> <div style="border: 1px solid black; padding: 2px;">Retail statements</div>
Check for issues.	<div style="border: 1px solid black; padding: 2px;">▼</div> <div style="border: 1px solid black; padding: 2px;">Sales order confirmation</div> <div style="border: 1px solid black; padding: 2px;">Validate store transactions</div> <div style="border: 1px solid black; padding: 2px;">Data validation checklist</div> <div style="border: 1px solid black; padding: 2px;">Calculate statement in batch</div>
Correct the issues.	<div style="border: 1px solid black; padding: 2px;">▼</div> <div style="border: 1px solid black; padding: 2px;">Data management workspace</div> <div style="border: 1px solid black; padding: 2px;">Microsoft Excel add-in</div> <div style="border: 1px solid black; padding: 2px;">Store Financials workspace</div> <div style="border: 1px solid black; padding: 2px;">Sales order details</div>

Answer:

Requirement	Component
Import transaction records from the legacy system.	<div style="border: 1px solid black; padding: 2px;"> <div style="background-color: #f0f0f0; padding: 2px; text-align: right;">▼</div> <div style="padding: 2px;">Sales orders</div> <div style="background-color: #d0d0d0; padding: 2px;">Retail transactions</div> <div style="padding: 2px;">Retail statements</div> </div>
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Reference:

<https://docs.microsoft.com/en-us/dynamics365/commerce/valid-checker>

Question: 2

HOTSPOT

A company uses Dynamics 365 Commerce to create and manage customer sales orders.

You must send customers email updates when their order status changes.

You need to configure the system.

How should you complete the configuration? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Requirement

Object

Configure which status changes trigger notifications

	▼
Email notification profile	
Print management	
Order events	
Workflow	

Configure the design of the notifications

	▼
Organizational email templates	
Email attachments	
SQL Server reporting Services (SSRS) report	
Application email templates	

Answer:

Requirement

Object

Configure which status changes trigger notifications

	▼
Email notification profile	
Print management	
Order events	
Workflow	

Configure the design of the notifications

	▼
Organizational email templates	
Email attachments	
SQL Server reporting Services (SSRS) report	
Application email templates	

Reference:

<https://docs.microsoft.com/en-us/dynamics365/commerce/email-notification-profiles>

<https://docs.microsoft.com/en-us/dynamics365/commerce/email-templates-transactions>

Question: 3

You need to identify the configuration issue for the active student who is buying a clearance shirt with a coupon.

What should you use?

- A. Category price rules
- B. Price simulator
- C. Retail price reports
- D. View all discounts operation
- E. Discount concurrency mode

Answer: B

Reference:

<https://technologyblog.rsmus.com/microsoft/retail-price-simulator-d365/>

Question: 4

HOTSPOT

You need to configure functionality to help sales associates who are students interpret customer behavior analysis data.

Which components should you use? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Requirement	Component				
Enable required functionality in Dynamics 365 Commerce.	<div style="border: 1px solid gray; padding: 2px;"> <div style="background-color: #f0f0f0; padding: 2px; display: flex; justify-content: space-between; align-items: center;"> ▼ </div> <table border="1" style="width: 100%; border-collapse: collapse;"> <tr><td>Customer Insights</td></tr> <tr><td>Feature management</td></tr> <tr><td>Lifecycle Services</td></tr> <tr><td>Microsoft Azure</td></tr> </table> </div>	Customer Insights	Feature management	Lifecycle Services	Microsoft Azure
Customer Insights					
Feature management					
Lifecycle Services					
Microsoft Azure					
Specify the student information to display to sales associates in the POS system.	<div style="border: 1px solid gray; padding: 2px;"> <div style="background-color: #f0f0f0; padding: 2px; display: flex; justify-content: space-between; align-items: center;"> ▼ </div> <table border="1" style="width: 100%; border-collapse: collapse;"> <tr><td>Customer attributes</td></tr> <tr><td>Dimensions :</td></tr> <tr><td>Customer groups</td></tr> <tr><td>Attribute groups</td></tr> </table> </div>	Customer attributes	Dimensions :	Customer groups	Attribute groups
Customer attributes					
Dimensions :					
Customer groups					
Attribute groups					

Answer:

Requirement

Enable required functionality in Dynamics 365 Commerce.

Component

▼
Customer Insights
Feature management
Lifecycle Services
Microsoft Azure

Specify the student information to display to sales associates in the POS system.

▼
Customer attributes
Dimensions
Customer groups
Attribute groups

Question: 5

You need to configure the POS layout to include a process to retrieve the customer transaction for pickup in the store.

Which operation should you use?

- A. Conclude transaction
- B. Order fulfillment
- C. Pick up all products
- D. Recall transaction
- E. Outbound operation

Answer: C

Reference:

<https://docs.microsoft.com/en-us/dynamics365/commerce/customer-orders-overview>