Microsoft

MB-901 Exam

Microsoft Dynamics 365 Fundamentals

Questions & Answers Demo

Version: 13.0

Topic 1, Identify Microsoft platform components for Dynamics 365

Question:	1

HOTSPOT

A company uses one system for sales and one system for order management. When quotes are accepted in the sales system, the customer and order are reentered into the order management system.

What is a benefit of using the Common Data Model, and who can manage the model? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Answer Area

What is a benefit of using the Common Data Model?



You can perform one-time data migrations.

You can copy data formats from one system to another. You can store data in a standardized format.

Who can manage data elements in Common Data Model models?



App developers

End users

Customer service representatives

Sales team members

Answer:	

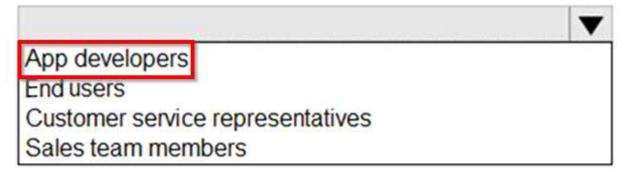
Explanation:

Answer Area

What is a benefit of using the Common Data Model?

You can perform one-time data migrations.
You can copy data formats from one system to another.
You can store data in a standardized format.

Who can manage data elements in Common Data Model models?



Reference:

https://docs.microsoft.com/en-us/common-data-model/

Question: 2

You are implementing Dynamics 365 Customer Service.

Company executives need to decide whether to put the data on-premises or in the cloud.

You need to explain the data security benefits of the cloud.

What should you communicate to the executives?

- A. Active Directory keeps data secure.
- B. Data is in a government cloud.
- C. Data on-premises is encrypted by default.
- D. Data online is encrypted by default.

Answer: D

Reference:

 $\underline{https://docs.microsoft.com/en-us/microsoft-365/compliance/office-365-encryption-in-microsoft-dynamics-365?view=o365-worldwide}$

Question: 3

HOTSPOT

A company uses Dynamics 365 Sales. The company plans to create custom reports and dashboards.

The company does not want to manage security for reporting separately.

For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Answer Area

Statement	Yes	No
An administrator imports data from Dynamics 365 Sales into Pow Bl. Power Bl reports use the same security as Dynamics 365 Sales	er O	0
SQL Server Reporting Services reports use the same security as Dynamics 365 Sales.	0	0
Sales Insights uses the same security as Dynamics 365 Sales.		0
	Answer:	

Explanation:

Answer Area

Statement	Yes	No
An administrator imports data from Dynamics 365 Sales into Po Bl. Power Bl reports use the same security as Dynamics 365 Sa	wer O les.	
SQL Server Reporting Services reports use the same security a Dynamics 365 Sales.	S	0
Sales Insights uses the same security as Dynamics 365 Sales.		0
Question: 4		

HOTSPOT

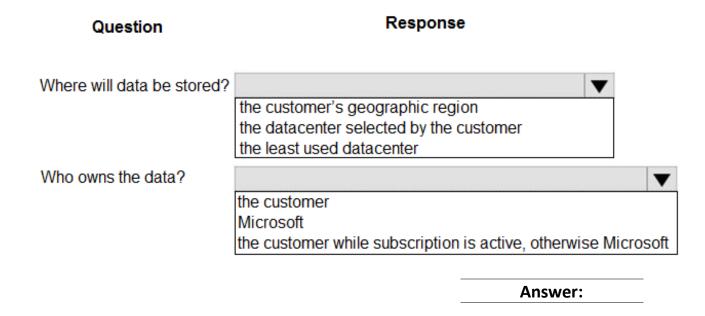
A non-profit company is considering moving their Dynamics 365 solution from on-premises to online.

You need to help the company understand where their data will be stored after the move and who will own the data.

How should you respond? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Answer Area



Explanation:

Answer Area

Where will data be stored? the customer's geographic region the datacenter selected by the customer the least used datacenter Who owns the data? the customer Microsoft the customer while subscription is active, otherwise Microsoft Question: 5 DRAG DROP

A company plans to deploy Dynamics 365 Sales.

Match each term to its definition.

Instructions: To answer, drag the appropriate deployment type from the column on the left to its definition on the right. Each deployment type may be used once, more than once, or not at all. Each correct match is worth one point.

NOTE: Each correct selection is worth one point.

Answer Area

Depl	oyment types	Benefit	Deployment type
, , , , , , , ,		Remove the dependence on internal IT staff to perform	
	online	backups.	
Г		Simplify investments in licenses.	
L	on-premises		
		Production and test environment can be provisioned without using internal resources	

Answer:	

Explanation:

Answer Area

Deployment types	Benefit	Deployment type
	Remove the dependence on internal IT staff to perform	online
online	backups.	
on promises	Simplify investments in licenses.	on-premises
on-premises	Draduation and test amironment can be previoused	
	Production and test environment can be provisioned without using internal resources.	online